

UNIFORMS

LINE #	Category	DESCRIPTION	UOM	PKG QTY	CUSTOMER PRICING	UNIT \$ (TARGET)	Difference
	UNIFORMS	PROGRAM SHIRT 65/35	EA			\$0.210	-\$0.21
	UNIFORMS	MOPAR SP24/14 MP/ME	EA			\$0.210	-\$0.21
	UNIFORMS	TOYO TECH SHT SP14TX	EA			\$0.210	-\$0.21
	UNIFORMS	HIGH IMAGE WORKSHIRT	EA			\$0.220	-\$0.22
	UNIFORMS	COTTON WORK SHIRT	EA			\$0.170	-\$0.17
	UNIFORMS	COMFORT SHIRT	EA			\$0.145	-\$0.15
	UNIFORMS	MOTORSPORT SHIRT	EA			\$0.210	-\$0.21
	UNIFORMS	INDUSTRIAL WK SHIRT	EA			\$0.145	-\$0.15
	UNIFORMS	GMGOODWRENCH SHIRT	EA			\$0.210	-\$0.21
	UNIFORMS	EASY CARE POPLIN LS	EA			\$0.220	-\$0.22
	UNIFORMS	HONDA SHRT DLRSHIP SS	EA			\$0.210	-\$0.21
	UNIFORMS	BUTTONDOWN POPLIN	EA			\$0.220	-\$0.22
	UNIFORMS	STRP SHIRT/CHK SHIRT	EA			\$0.160	-\$0.16
	UNIFORMS	WMNS BUTTONDOWN SHRT	EA			\$0.220	-\$0.22
	UNIFORMS	PRO KNIT NG	EA			\$0.160	-\$0.16
	UNIFORMS	EXEC OXFRD BTDN SHRT	EA			\$0.200	-\$0.20
	UNIFORMS	POLO WMNS POLY SS	EA			\$0.220	-\$0.22
	UNIFORMS	T SHIRT PRO KNIT	EA			\$0.170	-\$0.17
	UNIFORMS	SHIRT/CREW/MECH	EA			\$0.210	-\$0.21
	UNIFORMS	WOMENS OXFORD	EA			\$0.200	-\$0.20
	UNIFORMS	CINTAS OXFORD	EA			\$0.200	-\$0.20
	UNIFORMS	HI PERFORMANCE POLO	EA			\$0.220	-\$0.22
	UNIFORMS	TECH SHIRT	EA			\$0.210	-\$0.21
		Shirts		Subtotal \$			
	UNIFORMS	JEAN-CUT PANT	EA			\$0.21	-\$0.21
	UNIFORMS	65/35 PLEATED WORK PANT	EA			\$0.21	-\$0.21
	UNIFORMS	CARGO PANT	EA			\$0.18	-\$0.18
	UNIFORMS	WOMENS PANT SUSAN	EA			\$0.19	-\$0.19
	UNIFORMS	LOOSE FIT CARGO	EA			\$0.18	-\$0.18
	UNIFORMS	TECHNICIAN PANT LOGO	EA			\$0.31	-\$0.31
	UNIFORMS	DICKIES PLNFRNT PANT	EA			\$0.16	-\$0.16
	UNIFORMS	M MICROFIBER PANT	EA			\$0.36	-\$0.36
	UNIFORMS	M MICROFIBER PANT	EA			\$0.36	-\$0.36
	UNIFORMS	M MICROFIBER PANT	EA			\$0.36	-\$0.36
	UNIFORMS	CARGO PANT	EA			\$0.18	-\$0.18
	UNIFORMS	MICROFIBER PLEATED PANT	EA			\$0.36	-\$0.36
	UNIFORMS	WORK PANT	EA			\$0.15	-\$0.15
	UNIFORMS	WOMENS PANT CATHY	EA			\$0.19	-\$0.19
	UNIFORMS	F RELAXED CARGO PANT	EA			\$0.18	-\$0.18
	UNIFORMS	F STRETCH INDST PANT	EA			\$0.15	-\$0.15
	UNIFORMS	PLN FRNT CTTN WORK PANTS	EA			\$0.20	-\$0.20
	UNIFORMS	65/35 PANT ELASTIC	EA			\$0.15	-\$0.15
	UNIFORMS	DENIM JEAN	EA			\$0.21	-\$0.21
	UNIFORMS	M MICROFIBER PANT	EA			\$0.36	-\$0.36
	UNIFORMS	PLEATED PANT	EA			\$0.18	-\$0.18
	UNIFORMS	COMFORT PANT	EA			\$0.15	-\$0.15
		Pants		Subtotal \$			
	UNIFORMS	F FRNT PKCT SHORT	EA			\$0.15	-\$0.15
	UNIFORMS	CARGO SHORTS	EA			\$0.17	-\$0.17
	UNIFORMS	PLAIN FRONT SHORT	EA			\$0.15	-\$0.15
	UNIFORMS	DICKIES CARGO SHORT7	EA			\$0.17	-\$0.17
		Shorts		Subtotal \$			
	UNIFORMS	PERMA LINED JKT	EA			\$0.26	-\$0.26
	UNIFORMS	JCKT/INNER/WTRPRF/NV	EA			\$0.54	-\$0.54
	UNIFORMS	JCKT/INNER/WTRPRF/NV	EA			\$0.54	-\$0.54
	UNIFORMS	PERMA LINED JKT/BLK/	EA			\$0.27	-\$0.27
	UNIFORMS	HIP LENGTH JKT	EA			\$0.27	-\$0.27
		Jackets		Subtotal \$			
	UNIFORMS	CANADA/SHOPCOAT/BLN	EA			\$0.26	-\$0.26
	UNIFORMS	LAB COAT/WHITE/POPLI	EA			\$0.18	-\$0.18
	UNIFORMS	LAPEL COAT POPLIN	EA			\$0.18	-\$0.18
	UNIFORMS	GLNGRD COAT SNP2TPKT	EA			\$0.47	-\$0.47
	UNIFORMS	SHOP COAT COTTON	EA			\$0.18	-\$0.18
	UNIFORMS	JUMPSUIT SYNTH	EA			\$0.52	-\$0.52

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		Coats					
					Subtotal \$		
	UNIFORMS	DENIM SHOP APRON	EA			\$0.38	-\$0.38
	UNIFORMS	BIB APRON-BLACK	EA			\$0.08	-\$0.08
		Aprons					
					Subtotal \$		
	UNIFORMS	RIBBED TERRY TOWEL	EA			\$0.05	-\$0.05
	UNIFORMS	SM SHOP TWL-RED	EA			\$0.04	-\$0.04
	UNIFORMS	SM SHOP TWL-RED - Replace	EA			\$0.47	-\$0.47
	UNIFORMS	GREY MICROFIBER WIPE	EA			\$0.28	-\$0.28
	UNIFORMS	MF TWL 16" PREM BLUE	EA			\$0.16	-\$0.16
	UNIFORMS	MF TWL 16" GREEN	EA			\$0.14	-\$0.14
	UNIFORMS	MF TWL 16" GREEN - Replace	EA			\$1.47	-\$1.47
	UNIFORMS	MF TWL 16" BROWN	EA			\$0.14	-\$0.14
	UNIFORMS	MF TWL 16" BROWN - EOW	EA			\$0.14	-\$0.14
	UNIFORMS	BAR TOWEL-BLUE	EA			\$0.10	-\$0.10
	UNIFORMS	BAR TOWEL-BLUE - Replace	EA			\$0.81	-\$0.81
	UNIFORMS	WHITE HAND TOWEL	EA			\$0.13	-\$0.13
	UNIFORMS	WHITE HAND TOWEL - Replace	EA			\$0.81	-\$0.81
		Towels					
					Subtotal \$		
	UNIFORMS	5X10 BRUSH MAT GRY - EW	EA			\$8.40	-\$8.40
	UNIFORMS	5X12 GRAY MAT - EW	EA			\$6.03	-\$6.03
		MISC Mats					
					Subtotal \$		
	UNIFORMS	2X3 SPRING STEP - EW	EA			\$1.10	-\$1.10
		2x3 Mats					
					Subtotal \$		
	UNIFORMS	3X5 ACTIVE MAT BLK	EA			\$3.12	-\$3.12
	UNIFORMS	3X5 XTRAC MAT ONYX - EOW	EA			\$9.00	-\$9.00
	UNIFORMS	3X5 SPRING STEP - EW	EA			\$1.25	-\$1.25
	UNIFORMS	3X5 DURALITE MAT - EW	EA			\$1.45	-\$1.45
	UNIFORMS	3X5 SAFETY MAT - EOW	EA			\$3.21	-\$3.21
	UNIFORMS	3X5 SCRAPER MAT - EW	EA			\$1.50	-\$1.50
	UNIFORMS	3X5 BLACK MAT - EOW	EA			\$2.25	-\$2.25
	UNIFORMS	3X5 GRAY MAT - EW	EA			\$1.00	-\$1.00
		3x5 Mats					
					Subtotal \$		
	UNIFORMS	3X10 BLUE MAT - EOW	EA			\$3.62	-\$3.62
	UNIFORMS	3X10 XTRAC MAT ONYX	EA			\$8.00	-\$8.00
	UNIFORMS	3X10 BRUSH MAT - EW	EA			\$5.10	-\$5.10
	UNIFORMS	3X10 GRAY MAT - EW	EA			\$2.41	-\$2.41
	UNIFORMS	3X10 GRAY MAT - EOW	EA			\$3.62	-\$3.62
	UNIFORMS	3X10 GRAY MAT - E4W	EA			\$4.82	-\$4.82
	UNIFORMS	3X10 BLACK MAT - EOW	EA			\$3.62	-\$3.62
	UNIFORMS	3X10 RED MAT - EOW	EA			\$3.62	-\$3.62
		3x10 Mats					
					Subtotal \$		
	UNIFORMS	4X6 RED MAT - EOW	EA			\$2.99	-\$2.99
	UNIFORMS	4X6 XTRAC MAT ONYX - EOW	EA			\$10.50	-\$10.50
	UNIFORMS	4X6 BLACK MAT - EW	EA			\$1.99	-\$1.99
	UNIFORMS	4X6 GRAY MAT - E4W	EA			\$3.98	-\$3.98
	UNIFORMS	4X6 GRAY MAT - EOW	EA			\$2.99	-\$2.99
	UNIFORMS	4X6 GRAY MAT - EW	EA			\$1.99	-\$1.99
	UNIFORMS	4X6 BLUE MAT - EW	EA			\$1.99	-\$1.99
	UNIFORMS	4X6 BLUE MAT - EOW	EA			\$2.99	-\$2.99
	UNIFORMS	4X6 BLUE MAT - E4W	EA			\$3.98	-\$3.98
		4x6 Mats					
					Subtotal \$		
	UNIFORMS	4X6 LOGO MAT - EW	EA			\$3.56	-\$3.56
	UNIFORMS	4X6 LOGO MAT - E4W	EA			\$7.80	-\$7.80
	UNIFORMS	4X6 LOGO MAT - EOW	EA			\$5.34	-\$5.34
	UNIFORMS	3X8 LOGO MAT - E4W	EA			\$7.80	-\$7.80
	UNIFORMS	3X10 LOGO MAT - EW	EA			\$7.19	-\$7.19
	UNIFORMS	3X10 LOGO MAT - EOW	EA			\$7.35	-\$7.35
	UNIFORMS	3X10 LOGO MAT - E4W	EA			\$9.80	-\$9.80
	UNIFORMS	3X4 LOGO MAT - E4W	EA			\$4.04	-\$4.04
	UNIFORMS	3X5 LOGO MAT - EW	EA			\$2.50	-\$2.50

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	UNIFORMS	5X(SIZE) LOGO MAT - E4W	EA			\$19.00	-\$19.00
	UNIFORMS	5X(SIZE) LOGO MAT - EOW	EA			\$14.25	-\$14.25
		4x6 Mats			Subtotal \$		
	UNIFORMS	SIG SANT SVC	EA			\$2.55	-\$2.55
	UNIFORMS	SIG AIR CVR WHITE	EA			\$0.00	\$0.00
	UNIFORMS	SIG AIR RFL CITRUS	EA			\$0.00	\$0.00
	UNIFORMS	SIG AIR CVR BLACK	EA			\$0.00	\$0.00
	UNIFORMS	SIG AIR RFL CLEAN	EA			\$0.00	\$0.00
	UNIFORMS	SIG AIR DSP ALU	EA			\$0.00	\$0.00
	UNIFORMS	SIG AIR CVR RED	EA			\$0.00	\$0.00
	UNIFORMS	SIG AIR SVC	EA			\$2.25	-\$2.25
	UNIFORMS	SANIS SCENT CLIP SVC	EA			\$0.95	-\$0.95
	UNIFORMS	SANIS SCENT CLIP RFL	EA			\$0.00	\$0.00
		Air Freshener			Subtotal \$		
	UNIFORMS	CRTBLUE	EA			\$1.30	-\$1.30
	UNIFORMS	CRT CABINET	EA			\$0.00	\$0.00
	UNIFORMS	CRT WHITE	EA			\$1.30	-\$1.30
	UNIFORMS	TOILET SEAT CLNR SVC	EA			\$3.03	-\$3.03
	UNIFORMS	CPULL DSP WHITE	EA			\$0.00	\$0.00
	UNIFORMS	C PULL TOWEL CASE	EA			\$41.00	-\$41.00
	UNIFORMS	DISP URINAL MAT RFL	EA			\$0.00	\$0.00
	UNIFORMS	DISP COMMODE MAT SVC	EA			\$2.15	-\$2.15
	UNIFORMS	SIG AUTOPAPR RED ALU	EA			\$0.00	\$0.00
	UNIFORMS	SIG HRDWND WHT LRG	EA			\$9.80	-\$9.80
	UNIFORMS	DISP URINAL MAT SVC	EA			\$2.07	-\$2.07
	UNIFORMS	MULTI-FOLD REFILL - E4W	EA			\$30.56	-\$30.56
	UNIFORMS	AUTO FLUSH SERVICE	EA			\$2.64	-\$2.64
	UNIFORMS	HRDWND WHT PAPER LRG	EA			\$0.00	\$0.00
	UNIFORMS	DISP COMMODE MAT RFL	EA			\$0.00	\$0.00
	UNIFORMS	STD BATH TISSUE	EA			\$41.40	-\$41.40
	UNIFORMS	TISSUE JMB0 LG CORE	EA			\$0.00	\$0.00
	UNIFORMS	JRT TOILET PAPER CAS	EA			\$43.15	-\$43.15
	UNIFORMS	SIG DUALTP RFL PAPER	EA			\$19.62	-\$19.62
	UNIFORMS	SIG DUALTP CVR RED	EA			\$0.00	\$0.00
	UNIFORMS	SIG DUALTP DSP ALU	EA			\$0.00	\$0.00
	UNIFORMS	SIG AUTODRIP SVC	EA			\$3.33	-\$3.33
	UNIFORMS	SIG AUTODRIP DSP DRK	EA			\$0.00	\$0.00
	UNIFORMS	SIG AUTODRIP CVR RED	EA			\$0.00	\$0.00
	UNIFORMS	URINAL SCREEN SVC	EA			\$0.95	-\$0.95
	UNIFORMS	URINAL SCREEN RFL	EA			\$0.00	\$0.00
		Restroom			Subtotal \$		
	UNIFORMS	PURELL SOAP SVC	EA			\$3.01	-\$3.01
	UNIFORMS	GENTLE LOTION SVC	EA			\$0.00	\$0.00
	UNIFORMS	SOAP DISPENSER 2000 ML	EA			\$3.13	-\$3.13
	UNIFORMS	AUTO SOAP DISP - WH	EA			\$3.98	-\$3.98
	UNIFORMS	AUTO SOAP DISP - BLK	EA			\$4.48	-\$4.48
	UNIFORMS	LIGHT DUTY SOAP SVC	EA			\$2.15	-\$2.15
	UNIFORMS	HEAVY DUTY SOAP SVC - E4W	EA			\$3.45	-\$3.45
	UNIFORMS	SP MAX HANDCLNER SVC	EA			\$0.00	\$0.00
	UNIFORMS	POWERGOLD 2000ML	EA			\$0.00	\$0.00
	UNIFORMS	ORANGE PUM REFILL	EA			\$0.00	\$0.00
	UNIFORMS	LIQUID SOAP SVC	EA			\$0.00	\$0.00
	UNIFORMS	2000 ML SOLOPOL RFL	EA			\$0.00	\$0.00
	UNIFORMS	SIG SOAP SVC	EA			\$2.80	-\$2.80
	UNIFORMS	SIG SOAP DSP ALU	EA			\$0.00	\$0.00
	UNIFORMS	SIG SOAP CVR RED	EA			\$0.00	\$0.00
	UNIFORMS	SIG SOAP CVR STGRY	EA			\$0.00	\$0.00
	UNIFORMS	SIG SOAP RFL FOAM	EA			\$0.00	\$0.00
		HandCleaner / Soap			Subtotal \$		
	UNIFORMS	WET MOP LARGE	EA			\$1.05	-\$1.05
	UNIFORMS	30" DUST MOP	EA			\$0.95	-\$0.95
	UNIFORMS	42" DUST MOP	EA			\$1.16	-\$1.16
	UNIFORMS	36" DUST MOP	EA			\$1.05	-\$1.05
	UNIFORMS	24" DUST MOP	EA			\$0.86	-\$0.86



Benchmark Savings Tool

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LINE #	Category	DESCRIPTION	UOM	PKG QTY	CUSTOMER PRICING	UNIT \$ (TARGET)	Difference
	UNIFORMS	48" DUST MOP	EA			\$1.28	-\$1.28
	UNIFORMS	FIBGLS WET MOP HANDL	EA			\$0.00	\$0.00
	UNIFORMS	FBGLS DUST MOP HANDL	EA			\$0.00	\$0.00
	UNIFORMS	WOOD DUST MOP HANDLE	EA			\$0.00	\$0.00
	UNIFORMS	36" MOP FRAME	EA			\$0.00	\$0.00
	UNIFORMS	48" MOP FRAME	EA			\$0.00	\$0.00
	UNIFORMS	30" MOP FRAME	EA			\$0.00	\$0.00
		Mops		Subtotal \$			
	UNIFORMS	FENDER COVER 34X57 RED	EA			\$0.35	-\$0.35
	UNIFORMS	FENDER COVER 34X57 RED - Replace	EA			\$6.75	-\$6.75
	UNIFORMS	HNDMEDIC SVC	EA			\$3.01	-\$3.01
	UNIFORMS	LARGE SHOP TOWEL CAN	EA			\$0.00	\$0.00
	UNIFORMS	ABSORB RECPT SMALL	EA			\$0.00	\$0.00
	UNIFORMS	LOCKER STAND	EA			\$0.00	\$0.00
	UNIFORMS	LOCKER 8 COMP HANGER	EA			\$0.00	\$0.00
	UNIFORMS	SMALL SHOP TOWEL CAN	EA			\$0.00	\$0.00
	UNIFORMS	SIG TRASHCAN CVR RED	EA			\$0.00	\$0.00
	UNIFORMS	NEEDLE PUNCH MATTING (Oil Absorbent Pad)	EA			\$39.41	-\$39.41
	UNIFORMS	BAGSTANDS X-FLAT	EA			\$0.00	\$0.00
	UNIFORMS	LAUNDRY BAG UNBLECH	EA			\$0.29	-\$0.29
	UNIFORMS	HANGER RACK	EA			\$0.00	\$0.00
	UNIFORMS	PCKG OIL PAD DRUM	EA			\$26.66	-\$26.66
		Facility Services		Subtotal \$			
	UNIFORMS	Prep Charges	EA			\$0.50	-\$0.50
	UNIFORMS	UNIFORM ADVANTAGE	EA			\$0.04	-\$0.04
	UNIFORMS	SIZE PREMIUM CHARGE	EA			\$0.00	\$0.00
	UNIFORMS	MAKEUP CHARGE	EA			\$0.50	-\$0.50
	UNIFORMS	EMBLEM CHARGE	EA			\$0.50	-\$0.50
	UNIFORMS	DIRECT EMBROIDERY (CUSTOM)-P	EA			varies	\$0.00
	UNIFORMS	BLANK EMBLEMS (NAME)	EA			\$0.50	-\$0.50
	UNIFORMS	LOOMED EMBLEMS (ACCEPT SCRIPT)	EA			varies	\$0.00
	UNIFORMS	LX NAME	EA			\$0.50	-\$0.50
		MISC Clothing Charges		Subtotal \$			
	UNIFORMS	SERVICE CHARGE	EA			\$5.00	-\$5.00
		Other Charges		Subtotal \$			
BUSINESS REQUIREMENTS							
1	Agreement/Contract Term of 36 months?						
2	Firm Pricing for term?						
3	Payment Terms 2% 10, Net 30?						
4	Invoices itemized and submitted weekly?						



Benchmark Savings Tool

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LINE #	Category	DESCRIPTION	UOM	PKG QTY	CUSTOMER PRICING	UNIT \$ (TARGET)	Difference
5		Credit Cards can be used to pay invoices? If so, which cards?					
6		Single sales contact?					
7		Customer Service Hours?					
8		Usage reports provided upon request for audit purposes?					
9		Product warranty and return policy?					
10		Customer can change inventory at their discretion?					
12		Unless noted otherwise, all items shown at actual usage quantity, not inventory quantity.					
11		Towels listed at Inventory Quantity. Assume 50% dropped each week. All other items listed at actual usage quantity					
17		Maximum of 2% replacement percent on shop towels?					
13		Outsizing - Advise amount or percent charged per item					
14		Shirts and Jackets - what size does upsizing start at?					
15		Pants - what size does upsizing start at?					

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