



Benchmark Savings Tool

Janitorial Supplies

LINE #	Category	DESCRIPTION	UOM	PKG QTY	CUSTOMER PRICING	UNIT \$ (TARGET)	Difference
1	Janitorial Supplies	Highmark® 100% Recycled 2-Ply Bath Tissue, White, 550 Sheets	CA			\$51.87	\$0.00
2	Janitorial Supplies	Angel Soft Prof Series® by GP PRO Prem 2-Ply Embossed, 450 Sheets	CS			\$71.10	\$0.00
3	Janitorial Supplies	Highmark® 100% Recycled 2-Ply Bath Tissue, White, 550 Sheets	CA			\$43.81	\$0.00
4	Janitorial Supplies	North River 2-Ply Bathroom Tissue, 100% Recycled, White, 500 Sheets	CS			\$36.92	\$0.00
5	Janitorial Supplies	Compact® by GP PRO Coreless 2-Ply Bathroom Tissue, 1,000 Sheets	PK			\$72.78	\$0.00
6	Janitorial Supplies	SofPull® 2-Ply Centerpull Bathroom Tissue, White, 1,000 Sheets	PK			\$47.04	\$0.00
7	Janitorial Supplies	Georgia-Pacific Jumbo Jr. 2-Ply Bathroom Tissue, 1000' Roll	CT			\$34.93	\$0.00
8	Janitorial Supplies	Highmark® 2-Ply Jumbo, 9" Diameter, Bright White, 1,000' Per Roll	CA			\$15.00	\$0.00
9	Janitorial Supplies	Cascades® Moka™ 100% Recycled Jumbo Bathroom Tissue, 1000'	CA			\$16.00	\$0.00
10	Janitorial Supplies	Scott® 100% Recy Jumbo Jr. Bathroom Tissue Refill, 1,000' Roll, 2-Ply	CA			\$13.18	\$0.00
11	Janitorial Supplies	Compact® by GP PRO Coreless 2-Ply Bathroom Tissue, 1,500 Sheets	CA			\$58.22	\$0.00
12	Janitorial Supplies	Angel Soft Prof Series® by GP PRO Prem 2-Ply Embossed, 450 Sheets	CT			\$41.83	\$0.00
13	Janitorial Supplies	Angel Soft Prof Series® by GP PRO Prem 2-Ply Embossed, 450 Sheets	CT			\$24.81	\$0.00
14	Janitorial Supplies	Kleenex® COTTONELLE® 2-Ply Bathroom Tissue, 451 Sheets	CT			\$27.73	\$0.00
15	Janitorial Supplies	Kleenex® COTTONELLE® 2-Ply Bathroom Tissue, 451 Sheets	CT			\$12.55	\$0.00
16	Janitorial Supplies	Highmark® 100% Recycled 2-Ply Bath Tissue, White, 336 Sheets	CA			\$28.57	\$0.00
17	Janitorial Supplies	Quilted Northern® Ultra Soft & Strong® 2-Ply, Mega Rolls, 352 Sheets	PK			\$3.48	\$0.00
18	Janitorial Supplies	Highmark® Premium 2-Ply Bath Tissue, White, 420 Sheets	CA			\$42.88	\$0.00
19	Janitorial Supplies	Scott® Select-A-Size Paper Towel Mega Roll, White, 102 Sheets	PK			\$36.93	\$0.00
		Toilet Tissue			Subtotal \$		
35	Janitorial Supplies	Sparkle® Pick-A-Size® Perforated Paper Towels, White, 102 Towels	PK			\$21.40	\$0.00
36	Janitorial Supplies	Bounty Select-A-Size 2-Ply, 11" x 5 15/16", White Mega Roll 92 sheets	PK			\$32.08	\$0.00
37	Janitorial Supplies	Bounty Select-A-Size 2-Ply, 11" x 5 15/16", White Giant Roll 83 sheets	PK			\$27.28	\$0.00
38	Janitorial Supplies	Bounty Select-A-Size 2-Ply Paper Towels, 11" x 5 15/16", White 74 sheets	PK			\$21.03	\$0.00
39	Janitorial Supplies	Sparkle ps® Prem PerfRoll Towels, 2-Ply, 11" x 8 4/5", 70 Sheets	CS			\$31.50	\$0.00
40	Janitorial Supplies	Highmark® 3-Ply Tear-A-Size Kitchen Roll Towels, White, 11" x 5", 110 Towels	PK			\$9.98	\$0.00
		Kitchen Paper Towels			Subtotal \$		
46	Janitorial Supplies	Pacific Blue Basic™ by GP Pro C-Fold Paper Towels, White, 240 Towels	CT			\$31.27	\$0.00
47	Janitorial Supplies	Pacific Blue Ultra™ by GP PRO Big Fold® Z Prem, 10 1/4" x 11", 220 Sheets	CT			\$48.25	\$0.00
48	Janitorial Supplies	TOWEL,C-FOLD,RECYCLED,16/CS	CA			\$27.67	\$0.00
49	Janitorial Supplies	TOWELS,M-FOLD,NTRL,4000CT	CA			\$24.37	\$0.00
50	Janitorial Supplies	Highmark® 1-Ply Multi-Fold Towels, 9", White, 250 Sheets	CA			\$10.63	\$0.00
51	Janitorial Supplies	Scott® 1-Ply Center-Pull, 8" x 15", 40% Recycled, White, 250 Sheets	CS			\$48.67	\$0.00
52	Janitorial Supplies	Bounty® Select-A-Size 2-Ply Paper Towels, 11" x 6", 95 Sheets	PK			\$27.28	\$0.00
53	Janitorial Supplies	Highmark® 2-Ply Centerpull Paper Towels, 11" x 600', White	CS			\$12.00	\$0.00
55	Janitorial Supplies	Pacific Blue Basic™ by GP PRO Recycled MF, Brown, 250 Towels	CS			\$30.59	\$0.00
56	Janitorial Supplies	Genuine Joe Centerpull,2 Ply, White,Non-chlorine Bleached - 600 Sheets	CT			\$12.00	\$0.00
54	Janitorial Supplies	DISPENSER,TOWEL,PPR,EASY LOAD	EA			\$26.28	\$0.00
55	Janitorial Supplies	DISPENSER,TOWEL,PADDLE,PUSH	EA			\$27.32	\$0.00
		Paper Towel - Folded & Dispensers			Subtotal \$		
57	Janitorial Supplies	Pacific Blue Basic™ by GP Pro C-Fold Paper Towels, White, 240 Towels	CT			\$31.27	\$0.00
58	Janitorial Supplies	Pacific Blue Ultra™ by GP PRO Big Fold® Z Prem, 10 1/4" x 11", 220 Sheets	CT			\$48.25	\$0.00
59	Janitorial Supplies	TOWEL,C-FOLD,RECYCLED,16/CS	CA			\$27.67	\$0.00
60	Janitorial Supplies	TOWELS,M-FOLD,NTRL,4000CT	CA			\$24.37	\$0.00
61	Janitorial Supplies	Highmark® 1-Ply Multi-Fold Towels, 9", White, 250 Sheets	CA			\$10.63	\$0.00
62	Janitorial Supplies	Scott® 1-Ply Center-Pull, 8" x 15", 40% Recycled, White, 250 Sheets	CS			\$48.67	\$0.00
63	Janitorial Supplies	Bounty® Select-A-Size 2-Ply Paper Towels, 11" x 6", 95 Sheets	PK			\$27.28	\$0.00
64	Janitorial Supplies	Highmark® 2-Ply Centerpull Paper Towels, 11" x 600', White	CS			\$12.00	\$0.00
65	Janitorial Supplies	Pacific Blue Basic™ by GP PRO Recycled MF, Brown, 250 Towels	CS			\$30.59	\$0.00
66	Janitorial Supplies	Genuine Joe Centerpull,2 Ply, White,Non-chlorine Bleached - 600 Sheets	CT			\$12.00	\$0.00
67	Janitorial Supplies	DISPENSER,TOWEL,PPR,EASY LOAD	EA			\$26.28	\$0.00
68	Janitorial Supplies	DISPENSER,TOWEL,PADDLE,PUSH	EA			\$27.32	\$0.00
		Paper Towel - Rolls & Dispensers			Subtotal \$		
80	Janitorial Supplies	Georgia-Pacific enMotion® High-Cap 1-Ply 10" Roll, 100% Recy, Brown, 800'	CA			\$70.08	\$0.00
82	Janitorial Supplies	Scott® 100% Recycled Kraft 8" x 400' Roll Towels	CA			\$21.63	\$0.00
83	Janitorial Supplies	Georgia-Pacific Nonperf, Envision®, 7 7/8"x350', 95% Recy, Brown, 350 Sheets	CT			\$36.19	\$0.00
84	Janitorial Supplies	Highmark® 100% Recycled Hardwound Roll Towels, Natural, 8" x 800	CA			\$29.23	\$0.00
85	Janitorial Supplies	Highmark® 100% Recycled Hardwound Roll Towels, Natural, 8" x 350'	CA			\$28.91	\$0.00
86	Janitorial Supplies	Kleenex® Professional™ 50% Recy 1-Ply Roll Towels, 8" x 600', White	CT			\$27.50	\$0.00
87	Janitorial Supplies	Georgia-Pacific enMotion® High-Cap EPA-Compliant, 10" x 800', White	CA			\$75.33	\$0.00
88	Janitorial Supplies	Georgia-Pacific Nonperf, Acclaim®, 7 7/8" x 350', 95% Recycled, White	CT			\$44.93	\$0.00
89	Janitorial Supplies	Georgia-Pacific enMotion® 100% Recy High-Cap Touchless 8 1/4", Brown, 700'	CA			\$70.88	\$0.00
90	Janitorial Supplies	Georgia-Pacific SofPull® 40% Recy White Hardwound 1-Ply 7 7/8" Roll	CT			\$77.31	\$0.00
91	Janitorial Supplies	SofPull® by GP PRO C-pull 1-Ply,Paper Towels, 15" x 7 4/5", 320 Sheets	CT			\$55.63	\$0.00
92	Janitorial Supplies	GP Pro SofPull® High-Capacity Center-Pull Towels, 1-Ply, 560 Sheets	CT			\$58.37	\$0.00

LINE #	Category	DESCRIPTION	UOM	PKG QTY	CUSTOMER PRICING	UNIT \$ (TARGET)	Difference
84	Janitorial Supplies	TOWEL,PAPER,2PLY,30RL/CA,WHITE	CA			\$28.46	\$0.00
85	Janitorial Supplies	Kleenex® 50% Recy M-Fold 1-Ply, 9 1/5" x 9 2/5", 150 Towels	CA			\$17.80	\$0.00
86	Janitorial Supplies	TOWEL,PPR,2 PLY,15ROLL,WHT	CA			\$31.63	\$0.00
87	Janitorial Supplies	Georgia-Pacific Preference® 2-Ply, 11" x 8 4/5", 85 Sheets	CT			\$33.23	\$0.00
88	Janitorial Supplies	Pacific Blue Basic™ by GP PRO M-fold, 9 1/4" x 9 1/2", White, 250 Sheets	CT			\$33.28	\$0.00
89	Janitorial Supplies	Pacific Blue Basic™ by GP Pro High-Cap,2-Ply, 100% Recy , Brown, 800'	CT			\$37.82	\$0.00
90	Janitorial Supplies	GP enMotion® High-Cap 1-Ply 10" Roll Paper Towels, 800', White	CA			\$65.44	\$0.00
91	Janitorial Supplies	SCOTT® Roll Control C-Pull, 8 1/10" x 12", 60% Recycled, White	CA			\$29.45	\$0.00
92	Janitorial Supplies	GP Nonperforated Roll Towels, 7 7/8" x 350', White	CT			\$67.21	\$0.00
82	Janitorial Supplies	Genuine Joe Hardwound Roll Paper Towels, 7 7/8" x 800', Brown	CS			\$24.99	\$0.00
83	Janitorial Supplies	Highmark® 1-Ply Hardwound Roll Towels, 8" x 350', White	CS			\$32.15	\$0.00
Facial Tissue				Subtotal \$			
84	Janitorial Supplies	Rubbermaid® Lobby Broom, 7 1/2" Wide	EA			\$6.71	\$0.00
85	Janitorial Supplies	Rubbermaid® Value-Pro™ Cotton Mop Head 24oz	EA			\$28.52	\$0.00
86	Janitorial Supplies	Professional Mop & Glo Triple Action Floor Shine Cleaner, 64 Oz.	EA			\$14.46	\$0.00
87	Janitorial Supplies	SWIFFER DUSTER	EA			\$21.78	\$0.00
88	Janitorial Supplies	DUSTER,SWFR REFL,10/BX	BX			\$28.52	\$0.00
89	Janitorial Supplies	Swiffer® WetJet® Pad Refills	PK			\$42.32	\$0.00
90	Janitorial Supplies	Swiffer® WetJet™ Spray Mop Starter Kit	EA			\$53.82	\$0.00
91	Janitorial Supplies	Genuine Joe Lobby Dust Pan Combo Kit, Black	EA			\$30.91	\$0.00
92	Janitorial Supplies	Rubbermaid® Angle Broom, 10 1/2"	EA			\$13.06	\$0.00
93	Janitorial Supplies	Genuine Joe Quick Change Mop Handle - Natural - Wood	EA			\$7.94	\$0.00
94	Janitorial Supplies	BROOM,ANGLE,12"	EA			\$12.00	\$0.00
95	Janitorial Supplies	Scotch-Brite™ HD-3 Heavy-Duty Scrub Sponges, Green/Yellow	PK			\$5.91	\$0.00
96	Janitorial Supplies	Scotch-Brite™ Greener Clean Natural Fiber Non-Scratch Scrub Sponge	PK			\$3.08	\$0.00
97	Janitorial Supplies	Swiffer® Duster Refill, Original Scent	BX			\$28.37	\$0.00
98	Janitorial Supplies	Rubbermaid® Lobby Dustpan	EA			\$19.48	\$0.00
99	Janitorial Supplies	MOP,BLEND,SUPER STITCH,LRG,WHT	EA			\$9.30	\$0.00
100	Janitorial Supplies	MOP,COTTON,HEAD,WHT,12CTN	PK			\$20.82	\$0.00
Mops, Brooms and Brushes				Subtotal \$			
101	Janitorial Supplies	Clorox® Ultra Germicidal Bleach, 121 Oz	CS			\$19.47	\$0.00
102	Janitorial Supplies	Kik Ultra-Germicidal Bleach, 1 Gallon	CS			\$14.94	\$0.00
103	Janitorial Supplies	Clorox® Clean-Up® Cleaner With Bleach, 128 Oz	EA			\$28.91	\$0.00
104	Janitorial Supplies	Ajax® Oxygen Bleach Powder Cleanser, 21 Oz	EA			\$17.31	\$0.00
Bleach				Subtotal \$			
105	Janitorial Supplies	Simple Green® Concentrated All-Purp Cleaner/Degreaser/Deodorizer, 1 Gal	EA			\$13.08	\$0.00
Degreasers				Subtotal \$			
106	Janitorial Supplies	Lysol® Professional Disinfectant Spray, Fresh Scent, 19 Oz	EA			\$53.68	\$0.00
107	Janitorial Supplies	Lysol® Professional Disinfectant Spray, Original Scent, 19 Oz.	EA			\$52.53	\$0.00
108	Janitorial Supplies	Lysol® Professional Disinfectant Spray, Spring Waterfall Scent, 19 Oz	EA			\$58.21	\$0.00
109	Janitorial Supplies	Lysol® Disinfectant All-Purpose Cleaner, Fresh Mountain Scent, 32 Oz	EA			\$28.54	\$0.00
110	Janitorial Supplies	Lysol® Professional Disinfectant Spray, Country Scent, 19 Oz	EA			\$8.72	\$0.00
Disinfectants				Subtotal \$			
111	Janitorial Supplies	Green Works® Natural All-Purpose Cleaner, 32 Oz. Spray	EA			\$28.46	\$0.00
112	Janitorial Supplies	Fabuloso® All-Purpose Cleaner, Lavender, 1 Gallon Concentrate	GA			\$36.03	\$0.00
113	Janitorial Supplies	Clorox 409® Cleaner Degreaser Disinfectant, 32-Oz Smart Tube Spray	EA			\$27.58	\$0.00
114	Janitorial Supplies	Pine-Sol® Commercial Solutions, 60 Oz	EA			\$23.79	\$0.00
115	Janitorial Supplies	Clorox® Anywhere® Hard Surface™ Sanitizing Spray, 32 Oz	EA			\$35.18	\$0.00
116	Janitorial Supplies	Lysol® Professional Disinfectant Spray, Crisp Linen Scent, 19 Oz	EA			\$53.43	\$0.00
117	Janitorial Supplies	Pine-Sol® Original Cleaner, 144 Oz	EA			\$30.41	\$0.00
118	Janitorial Supplies	Pine-Sol® Lemon Fresh Cleaner, 144 Oz	EA			\$26.99	\$0.00
119	Janitorial Supplies	Old English Furniture Polish - Aerosol - 12.50 oz - Lemon	EA			\$31.64	\$0.00
120	Janitorial Supplies	Clorox® Clean-Up® Disinfectant Cleaner With Bleach, 32 Oz	EA			\$25.22	\$0.00
121	Janitorial Supplies	CLEANER,CARPET,SPOT/STAIN	EA			\$8.17	\$0.00
All Purpose Cleaners				Subtotal \$			
122	Janitorial Supplies	Clorox® Disinfecting Bathroom Cleaner, 30 Oz	EA			\$25.22	\$0.00
123	Janitorial Supplies	Scrubbing Bubbles® Foam Disinfect Bathroom Cleaner, Citrus Scent, 32 oz	EA			\$1.88	\$0.00
Bathroom Cleaners				Subtotal \$			
124	Janitorial Supplies	Lysol® Professional Disinfectant Power Toilet Bowl Cleaner, 32 Oz	EA			\$23.46	\$0.00
125	Janitorial Supplies	Clorox® Bleach Toilet Bowl Cleaner, 24 Oz	EA			\$18.65	\$0.00

LINE #	Category	DESCRIPTION	UOM	PKG QTY	CUSTOMER PRICING	UNIT \$ (TARGET)	Difference
126	Janitorial Supplies	Genuine Joe Value Plus Plunger, 23" x 5 3/4", Yellow	EA			\$4.44	\$0.00
127	Janitorial Supplies	Bowl Brush & Caddy/White	EA			\$3.30	\$0.00
		Toilet Cleaning		Subtotal \$			
128	Janitorial Supplies	LYSOL DISIN WIPES DUAL ACTN CAN/75	EA			\$24.72	\$0.00
129	Janitorial Supplies	WIPES,DISINFECTING,CLOROX CAN/75	EA			\$25.57	\$0.00
130	Janitorial Supplies	WIPES,DISINFECTANT,OD,75CT	EA			\$26.08	\$0.00
131	Janitorial Supplies	WIPES,DISINFECTANT,CLOROX CAN/75	EA			\$2.78	\$0.00
132	Janitorial Supplies	WIPES,DISINFECTANT,CLOROX CAN/75	BX			\$36.66	\$0.00
133	Janitorial Supplies	WIPES,DISINF,LL,80CT	PK			\$24.56	\$0.00
134	Janitorial Supplies	WIPES,LYSOL,LMNLM BLOSSOM,80CT	EA			\$6.85	\$0.00
135	Janitorial Supplies	WIPES,LYSOL SNTZNG,SPRNG,80CT	EA			\$2.88	\$0.00
136	Janitorial Supplies	WIPES,DISINFECTING,CLOROX,CAN/35	PK			\$21.57	\$0.00
137	Janitorial Supplies	WIPES,LYSOL,SANITIZ EA CAN/110	EA			\$8.70	\$0.00
138	Janitorial Supplies	WIPES,HND,PURELL SNTZNG,100CT	EA			\$6.00	\$0.00
139	Janitorial Supplies	WIPES,PURELL,270CT,CANISTER	EA			\$11.62	\$0.00
140	Janitorial Supplies	Scotch-Brite™ HD-3 Heavy-Duty Scrub Sponges, Green/Yellow	PK			\$5.91	\$0.00
141	Janitorial Supplies	Scotch-Brite™ Greener Clean Natural Fiber Non-Scratch Scrub Sponge	PK			\$3.08	\$0.00
142	Janitorial Supplies	Ocelo™ Cellulose Sponges, Assorted Colors	PK			\$0.90	\$0.00
		Cleaning Wipes / Sponges		Subtotal \$			
143	Janitorial Supplies	Zep® Streak-Free Glass Cleaner, 32 Oz. Trigger	EA			\$26.83	\$0.00
144	Janitorial Supplies	Betco® Clear Image Glass & Surface Aerosol Cleaner 19oz	CS			\$14.46	\$0.00
		Glass Cleaners		Subtotal \$			
145	Janitorial Supplies	Method™ Dish Soap, Sea Minerals, 18 Oz.	EA			\$1.98	\$0.00
146	Janitorial Supplies	Method™ Dish Soap, Clementine, 18 Oz.	EA			\$1.98	\$0.00
147	Janitorial Supplies	Dawn® Professional™ Liquid Detergent, 38 Oz.	EA			\$31.01	\$0.00
148	Janitorial Supplies	Ajax® Triple-Action Dishwashing Liquid, 52 Oz, Orange	EA			\$17.22	\$0.00
149	Janitorial Supplies	Dawn® Dishwashing Liquid, Original Scent, 1 Gallon	EA			\$50.70	\$0.00
150	Janitorial Supplies	Dial Complete Foaming Hand Soap, Refill	EA			\$43.42	\$0.00
151	Janitorial Supplies	Ajax® Liquid Dish Detergent, Orange Scent, 28 Oz	EA			\$15.67	\$0.00
		Dishwashing and Laundry		Subtotal \$			
152	Janitorial Supplies	Fresh Products Wave 2.0 Urinal Deod Screen, Cucumber Melon, Green	PK			\$24.13	\$0.00
153	Janitorial Supplies	Genuine Joe Non-para Urinal Screens With Blocks, Spice Scent	BX			\$22.30	\$0.00
154	Janitorial Supplies	MAT,UROchester Midland Sanitary Urinal Floor Mats, Black	CT			\$39.53	\$0.00
155	Janitorial Supplies	Genuine Joe Deodorizing Urinal Z-Mat	EA			\$20.25	\$0.00
156	Janitorial Supplies	Wave 2.0 Urinal Deodorizer Screens, Mango Fragrance, Orange	PK			\$23.33	\$0.00
157	Janitorial Supplies	Rochester Midland Half-Fold Toilet Seat Covers	CT			\$27.65	\$0.00
		Restroom		Subtotal \$			
158	Janitorial Supplies	TimeMist® Metered Aerosol Fragrance, 6.6 Oz., Caribbean Water	EA			\$32.08	\$0.00
159	Janitorial Supplies	Lysol® Neutra Air® Sanitizing Spray Air Freshener, Morning Linen Scent, 10 Oz	EA			\$26.75	\$0.00
160	Janitorial Supplies	Lysol® Neutra Air® Sanitizing Spray Air Freshener, Fresh Breeze Scent, 10 Oz	EA			\$24.96	\$0.00
161	Janitorial Supplies	Air Wick® Aerosol Spray Air Freshener, Fresh Waters Scent, 8 Oz	EA			\$9.05	\$0.00
162	Janitorial Supplies	Febreze® AIR Fresheners, Spring & Renewal™ Scent, 17.6 Oz	PK			\$5.53	\$0.00
163	Janitorial Supplies	Febreze® AIR Freshener Spray, Hawaiian Aloha Scent, 8.8 Oz	EA			\$4.37	\$0.00
164	Janitorial Supplies	Febreze® AIR Freshener Spray, Meadows & Rain Scent, 8.8 Oz	EA			\$4.01	\$0.00
165	Janitorial Supplies	Febreze® AIR Fresheners, Gain Original Scent, 17.6 O	PK			\$3.60	\$0.00
166	Janitorial Supplies	Air Wick® Scented Oil Warmer Refills, Fresh Waters, 1.34 Oz	PK			\$6.50	\$0.00
167	Janitorial Supplies	Air Wick® Scented Oil Warmer, White	CS			\$8.22	\$0.00
168	Janitorial Supplies	Wick® Freshmatic Automatic Spray Air Freshener Refill, Lavender & Chamomile Scent, 6.17	EA			\$22.30	\$0.00
169	Janitorial Supplies	Air Wick® Freshmatic® Ultra Automatic Kit, Tropical Flowers Scent	EA			\$28.16	\$0.00
170	Janitorial Supplies	Air Wick® Freshmatic Automatic Spray Refill, Fresh Waters Scent, 6.17 Oz	EA			\$18.79	\$0.00
171	Janitorial Supplies	Air Wick® Scented Oil Warmer Refills, Lavender & Chamomile, 0.67	PK			\$6.28	\$0.00
172	Janitorial Supplies	Lysol® Neutra Air® Freshmatic Automatic Spray Air Freshener Starter Kit, Fresh Scent	EA			\$38.66	\$0.00
173	Janitorial Supplies	Lysol® Neutra Air® Freshmatic Auto Spray Air Freshener Refill, Fresh Scent, 6.17 Oz	EA			\$21.96	\$0.00
		Air Care		Subtotal \$			
174	Janitorial Supplies	Seventh Generation® Natural Dish Liquid, 25 Oz	EA			\$31.44	\$0.00
175	Janitorial Supplies	Dial Complete® Foaming Antibacterial Hand Wash, Orig Scent, 7.5 Oz.	EA			\$17.08	\$0.00
176	Janitorial Supplies	Softsoap® Antibacterial Liquid Soap, 7.5 Oz	EA			\$0.88	\$0.00
177	Janitorial Supplies	Highmark® Antibacterial Liquid Hand Soap, 7.5 Oz	EA			\$11.42	\$0.00
178	Janitorial Supplies	Softsoap® Moisturizing Soap With Aloe, 7.5 Oz.	EA			\$13.33	\$0.00
179	Janitorial Supplies	Softsoap® Antibacterial Liquid Soap, 1 Gallon	GA			\$8.70	\$0.00
180	Janitorial Supplies	Softsoap® Moisturizing Liquid Soap, 1 Gallon	GA			\$35.41	\$0.00

LINE #	Category	DESCRIPTION	UOM	PKG QTY	CUSTOMER PRICING	UNIT \$ (TARGET)	Difference
181	Janitorial Supplies	GOJO® Natural Orange Pumice Heavy-Duty Hand Cleaner, 1 Gal	EA			\$19.39	\$0.00
182	Janitorial Supplies	Dial® Antimicrobial Liquid Hand Soap, 1 Gallon	EA			\$38.71	\$0.00
183	Janitorial Supplies	Method™ Hand Wash, Sweet Water, 12 Oz.	EA			\$1.90	\$0.00
184	Janitorial Supplies	Method™ Dish Soap, Lemon Mint, 18 oz	EA			\$1.98	\$0.00
185	Janitorial Supplies	Softsoap® Aquarium Design Refill, 56 Oz	EA			\$30.37	\$0.00
186	Janitorial Supplies	Dial Complete® Foam Antibac Hand Wash, Original Scent, 15.2 Oz	EA			\$16.35	\$0.00
187	Janitorial Supplies	enMotion® Antimicrobial Foam Soap W/Moisturizers, 40.58 Oz (1200ml)	PK			\$24.68	\$0.00
188	Janitorial Supplies	Softsoap® Liquid Hand Soap, Crisp Clean, 11.25 Oz	EA			\$15.60	\$0.00
		Soaps/Hand Cleaners			Subtotal \$		
189	Janitorial Supplies	Genuine Joe Gel Hand Sanitizer, 64 Oz. Pump	EA			\$70.03	\$0.00
190	Janitorial Supplies	Highmark® Hand Sanitizer, 15 Oz	EA			\$54.58	\$0.00
191	Janitorial Supplies	Highmark™ Hand Sanitizer With Aloe, 8 Oz	EA			\$28.02	\$0.00
192	Janitorial Supplies	Highmark® Hand Sanitizer, 8 Oz	EA			\$3.93	\$0.00
193	Janitorial Supplies	Purell® Instant Hand Sanitizer Moisture Therapy, 8 oz	EA			\$2.03	\$0.00
194	Janitorial Supplies	Purell® Instant Hand Sanitizer With Aloe, 8 Oz	EA			\$29.47	\$0.00
195	Janitorial Supplies	Purell® Instant Hand Sanitizer Pump, 8 Oz	EA			\$4.00	\$0.00
196	Janitorial Supplies	Purell® Instant Hand Sanitizer, 8 Oz., Blue Ocean Mist	EA			\$4.37	\$0.00
197	Janitorial Supplies	Purell® Instant Hand Sanitizer Economy-Size Pump, 2 Liters	EA			\$58.50	\$0.00
198	Janitorial Supplies	Purell® Instant Hand Sanitizer Dispenser, 20 Oz	EA			\$10.47	\$0.00
199	Janitorial Supplies	PURELL® Advanced Design Series Hand Sanitizer With Aloe, 8 Oz	PK			\$28.89	\$0.00
200	Janitorial Supplies	Purell® Gel Instant Hand Sanitizer, 33.8 Oz	EA			\$8.60	\$0.00
201	Janitorial Supplies	Highmark™ Advanced Hand Sanitizer, 32 Oz	EA			\$0.00	\$0.00
202	Janitorial Supplies	Purell® Instant Hand Sanitizer, 8 Oz. Pump	CT			\$20.10	\$0.00
					Subtotal \$		
203	Janitorial Supplies	Glad® OdorShield® Tall Kitchen Trash Bags, 13 Gallons, Yellow	BX			\$11.64	\$0.00
204	Janitorial Supplies	Highmark™ High-Density, 11 Mic, 33 Gallons, 33" x 40" Nat	CA			\$26.78	\$0.00
205	Janitorial Supplies	Highmark™ High-Density, 6 Mic, 12 - 16 Gallons, 24" x 33", Natural	CA			\$30.33	\$0.00
206	Janitorial Supplies	Highmark™ High-Density, 14 Mic, 60 Gallons, 38" x 60", Natural	CA			\$29.67	\$0.00
207	Janitorial Supplies	Highmark™ High-Density, 16 Mic, 60 Gallons, 38" x 60", Natural	CA			\$46.27	\$0.00
208	Janitorial Supplies	Highmark™ Linear Low Density, 0.6-mil, 12 - 16 Gallons, 24" x 32", Black	CA			\$55.32	\$0.00
209	Janitorial Supplies	Highmark™ High-Density, 8 Mic, 12 - 16 Gallons, 24" x 33", Natural	CA			\$27.20	\$0.00
210	Janitorial Supplies	Highmark™ High-Density, 16 Mic, 56 Gallons, 43" x 48", Natural	CA			\$30.56	\$0.00
211	Janitorial Supplies	Highmark™ High-Density, 16 Mic, 40 - 45 Gallons, 40" x 48", Natural	CA			\$35.48	\$0.00
212	Janitorial Supplies	Highmark™ Linear Low Density, 1.3-mil, 33 Gallons, 33" x 39", Silver	CA			\$30.76	\$0.00
213	Janitorial Supplies	Highmark™ Linear Low Density, 0.6-mil, 33 Gallons, 33" x 39", Black	CA			\$20.57	\$0.00
214	Janitorial Supplies	Highmark™ Linear Low Density, 1.7-mil, 56 Gallons, 43" x 47", Silver	CA			\$39.23	\$0.00
215	Janitorial Supplies	Highmark™ Linear Low Density, 0.8-mil, 40 - 45 Gallons, 40" x 46", Black	CA			\$25.52	\$0.00
216	Janitorial Supplies	Highmark™ Linear Low Density, 0.6-mil, 20 - 30 Gallons, 30" x 36", Black	CA			\$24.84	\$0.00
217	Janitorial Supplies	Highmark™ Linear Low Density, 0.9-mil, 60 Gallons, 38" x 58", Black	CA			\$31.73	\$0.00
218	Janitorial Supplies	Pitt Plastics Linear Low Density Can Liner, 0.85-mil, 38" x 58", White	CA			\$37.35	\$0.00
219	Janitorial Supplies	Highmark™ Repro 70% Recy Can Liners, 1.25 mil, 33 Gal, 33" x 39", Blk	CA			\$37.38	\$0.00
220	Janitorial Supplies	Highmark™ Repro 70% Recy Can Liners, 1.5 mil, 60 Gal, 38" x 58", Black	CA			\$30.17	\$0.00
221	Janitorial Supplies	Highmark™ Repro 70% Recy Can Liners, 1.25 mil, 56 Gal, 43" x 47", Blk	CA			\$23.06	\$0.00
222	Janitorial Supplies	Highmark™ Trash Bags, 13 Gallons	BX			\$19.33	\$0.00
223	Janitorial Supplies	Glad® ForceFlex® Drawstring Trash Bags, 13 Gallons, White	BX			\$22.45	\$0.00
224	Janitorial Supplies	Nature Saver 75% Recycled Heavy-Duty, 1.25 mil, 55-60 Gal, 38" x 58", Blk	BX			\$49.50	\$0.00
225	Janitorial Supplies	Webster Translucent -10 gal - 24 x 24 HD 5mic Natural	CT			\$27.48	\$0.00
226	Janitorial Supplies	Highmark™ HD, 10 Mic, 20 - 30 Gallons, 30" x 37", Natural	BX			\$26.52	\$0.00
227	Janitorial Supplies	Highmark™ HD, 12 Mic, 40 - 45 Gallons, 40" x 48", Natural	BX			\$37.41	\$0.00
228	Janitorial Supplies	Webster Ultra Plus™ HD, 7-10 Gallons, 8 Mic Thick, 24" x 24	BX			\$43.96	\$0.00
229	Janitorial Supplies	Highmark™ Linear LD, 0.6-mil, 12-16 Gallons, 24" x 32", Clear	BX			\$58.19	\$0.00
230	Janitorial Supplies	Highmark™ Linear LD, 0.35-mil, 12-16 Gallons, 24" x 32", Clea	BX			\$22.60	\$0.00
231	Janitorial Supplies	Pitt Plastics Industrial Quality 2-mil Can Liners, 60 Gallons, Clear	PK			\$82.66	\$0.00
232	Janitorial Supplies	Webster® EarthSense® 75% Recy Star bottom Commercial, 55-60 Gal, 1.25 Mil Thick, 38x58 B	BX			\$48.92	\$0.00
233	Janitorial Supplies	Highmark™ Repro 70% Recy, 1.25 mil, 40 -45 Gallons, 40" x 46", Black	BX			\$31.86	\$0.00
234	Janitorial Supplies	Nature Saver 75% Recy HD, 2.0 mil, 55-60 Gallons, 38" x 58", Black	BX			\$80.14	\$0.00
		Liners/Bags			Subtotal \$		
470	Janitorial Supplies	Rubbermaid® Durable Polyethylene Wastebasket, 13 Quart	EA			\$6.45	\$0.00
471	Janitorial Supplies	Highmark™ Wastebasket, 13 Quart, 12 1/4H x 8 1/2W x 12D, Black	EA			\$10.66	\$0.00
472	Janitorial Supplies	Highmark™ Wastebasket, 7 Gal, 14 1/2H x 10 1/2W x 15 1/4D, Gray (28Qt)	EA			\$16.88	\$0.00
473	Janitorial Supplies	Highmark™ Wastebasket, 7 Gal, 14 1/2H x 10 1/2W x 15 1/4D, Black (28Qt)	EA			\$15.78	\$0.00
474	Janitorial Supplies	Rubbermaid We Recycle Container, 7 Gal, 14 1/4H x 15W x 10 1/4D, Blue (28Qt)	EA			\$7.24	\$0.00
475	Janitorial Supplies	Rubbermaid® Durable Poly Wastebasket, 7 Gal (28Qt)	EA			\$6.79	\$0.00
476	Janitorial Supplies	Rubbermaid® Durable Poly Wastebasket, 10 1/4 Gal (41Qt) Blk	EA			\$13.16	\$0.00

LINE #	Category	DESCRIPTION	UOM	PKG QTY	CUSTOMER PRICING	UNIT \$ (TARGET)	Difference
477	Janitorial Supplies	Rubbermaid® Rectangular Waste Can, 28 Quart, Black	PK			\$9.96	\$0.00
478	Janitorial Supplies	Brenton Studio™ Metro Mesh Wire Wastebasket, Black	EA			\$11.92	\$0.00
BUSINESS REQUIREMENTS							
1	Firm Pricing for 12 Months						
2	Firm Pricing for 24 Months						
3	Firm Pricing for Length of Contract						
4	Payment Terms: 2%-10; Net 30						

CONFIDENTIAL



Benchmark Savings Tool

Janitorial Supplies

LINE #	Category	DESCRIPTION	UOM	PKG QTY	CUSTOMER PRICING	UNIT \$ (TARGET)	Difference
5		Delivered Pricing					
6		Next day delivery - Free					
7		Internet ordering available					
8		Product warranty and return policy					
9		Customer Service Hours					
10		Quarterly or Annual rebates					
12		Credit Card Payment: Visa - MC - Discover - AMEX					
11		Monthly invoices itemized					
17		Usage reports available upon request					
13		Single Sales Contact					
14		Insurance - Will you provide a Certificate of Insurance? What \$ Limits?					
15		5% of revenues rebated to Volvo USA quarterly					
16		Other Comments					
18		Do you offer Vendor Managed Inventory					
19		Will there be a need to change dispensers, and if so, are they included?					
20		Do you offer product samples?					

CONFIDENTIAL