



Benchmark Savings Tool

Credit Card Processing

LINE #	Category	DESCRIPTION	UOM	PKG QTY	CUSTOMER PRICING	UNIT % or \$ (TARGET)	Difference
1	Credit Card Processing	Master Card Discount Rate	%			0.03%	0%
2	Credit Card Processing	Visa Discount Rate	%			0.03%	0%
3	Credit Card Processing	Discover Discount Rate	%			0.03%	0%
4	Credit Card Processing	Amex Discount Rate	%			0.03%	0%
5	Credit Card Processing	Master Card Discount Rate per transaction	each			\$0.03	\$0.00
6	Credit Card Processing	Visa Discount Rate per transaction	each			\$0.03	\$0.00
7	Credit Card Processing	Discover Discount Rate per transaction	each			\$0.03	\$0.00
8	Credit Card Processing	Amex Discount Rate per transaction	each			\$0.03	\$0.00
9	Credit Card Processing	Annual Admin Fee	each			\$99.00	\$0.00
10	Credit Card Processing	Authorization & AVS MC/Visa/Amex/Discover POS Fee	each			\$0.00	\$0.00
11	Credit Card Processing	AVS 950 Call/Local Auth Fees (Address Verification)	each			\$0.00	\$0.00
12	Credit Card Processing	Batch Settlement Fee	each			\$0.00	\$0.00
13	Credit Card Processing	Capture Fee	each			\$0.00	\$0.00
14	Credit Card Processing	Chargebacks	each			\$15.00	\$0.00
15	Credit Card Processing	CNP AVS Fee	each			\$0.00	\$0.00
16	Credit Card Processing	Dial Pay Transactions	each			\$0.00	\$0.00
17	Credit Card Processing	Security Plus	each			\$0.00	\$0.00
18	Credit Card Processing	Debit Auth Fee FS	each			\$0.03	\$0.00
19	Credit Card Processing	Debit Acceptance Fee	each			\$0.03	\$0.00
20	Credit Card Processing	Discover Auth Fee	each			\$0.00	\$0.00
21	Credit Card Processing	Early Termination Fee	each			\$0.00	\$0.00
22	Credit Card Processing	Express Merchant Funding Fee	each			\$0.00	\$0.00
23	Credit Card Processing	Gateway Fee	each			\$0.00	\$0.00
24	Credit Card Processing	Monthly Statement Fee	each			\$5.00	\$0.00
25	Credit Card Processing	Monthly Minimum Discount Fee	each			\$4.50	\$0.00
26	Credit Card Processing	PCI DSS Compliance Fee	each			\$4.50	\$0.00
27	Credit Card Processing	PCI Non-Compliance Fee	each			\$9.99	\$0.00
28	Credit Card Processing	Regulatory Fee	each			\$0.00	\$0.00
29	Credit Card Processing	Return Fee	each			\$15.00	\$0.00
30	Credit Card Processing	Retrieval Fee	each			\$0.00	\$0.00
31	Credit Card Processing	Set up Fee	each			\$0.00	\$0.00
32	Credit Card Processing	Debit Network Transaction Fee	each			\$0.00	\$0.00
33	Credit Card Processing	Visa 950 Auth Fees	each			\$0.00	\$0.00
34	Credit Card Processing	Visa Auth Fees	each			\$0.00	\$0.00
35	Credit Card Processing	Voice Authorization with AVS	each			\$0.10	\$0.00
36	Credit Card Processing	Processing Fee	each			\$0.00	\$0.00
37	Credit Card Processing	Visa Zero Floor Limit Fee	each			\$0.00	\$0.00
38	Credit Card Processing	Wire Transfer Fee	each			\$0.00	\$0.00
39	Credit Card Processing	Terminal Maintenance Fee	each			\$0.00	\$0.00

BUSINESS REQUIREMENTS

1	PRICE PROTECTION FOR 12 MONTHS?	
2	PLEASE LIST YOUR CUSTOMER SERVICE HOURS?	
3	DELIVERY COSTS INCLUDED?	
4	USAGE REPORTS AVAILABLE UPON REQUEST?	
5	INTERNET ORDERING AVAILABLE?	
6	INVOICED AT DELIVERY OR ITEMIZED MONTHLY	
7	PAYMENT TERMS OF 2% 10 NET 30 DAYS?	
8	DO YOU ACCEPT CREDIT CARDS? IF SO, PLEASE LIST.	
9	PRICE PROTECTION FOR A TERM DURATION AVAILBE?	
10	BRIEFLY DESCRIBE YOUR RETURN POLICY?	
12	BRIEFLY DESCRIBE YOUR WARRANTY POLICY?	
11	WHO IS OUR SINGLE SALES CONTACT?	
17	Representatives are employees of your company and not sub contractors or 1099s?	
13	INSURANCE - CAN YOU PROVIDE A CERTIFICATE OF INSURANCE UPON REQUEST? WHAT IS THE DOLLAR AMOUNT	
14	DOES YOUR QUOTE PROVIDE A VENDOR MANAGED INVENTORY PROGRAM?	
15	CAN YOU PROVIDE A CUSTOMER MANAGED INVENTORY SOLUTION UPON REQUEST?	
16	BRIEFLY DESCRIBE ANY REVENUE GENERATING PROGRAMS THAT YOU HAVE AVAILABLE?	
18	ARE YOU A NATIONAL SUPPLIER?	
19	ISO CERTIFIED?	
20	MSDS ON-DEMAND SERVICE?	
21	BRIEFLY DESCRIBE ANY COMPLIANCE PROGRAMS YOU HAVE AVAILABLE?	
22	BRIEFLY DESCRIBE YOUR OBSOLESCENCE PROGRAM?	
23	BRIEFLY DESCRIBE TRAINING PROGRAMS?	
24	BRIEFLY DESCRIBE OUR NEXT STEPS IN IMPLEMENTING YOUR SOLUTION?	