# **SHOP SUPPLIES**

## **Confidential - For Program Use Only**

This is a sample of the products and services that are provided by this Supplier



DESCRIPTION						
	PART#	DESCRIPTION	QTY	иом	PRICING	
2" SANDING DISCS - Roloc, Orange, 60 Grit	73282	IMPERIALOK R 2" X 50 GRIT	20	EA	\$0.6300	
2" SANDING DISCS - Roloc, Yellow, 80 Grit	73284	IMPERIALOK R 2" X 80 GRIT	20	EA	\$0.6300	
Batteries Alkaline 9 Volt	5264	9 VOLT ALK DURACELL-PRO	6	EA	\$1.5300	
Batteries Alkaline AA	5262	AA-CELL ALK DURACELL-PRO	12	EA	\$0.4413	
Batteries Alkaline AA	5262	AA-CELL ALK DURACELL-PRO	12	EA	\$0.4413	
Batteries Alkaline AAA	5263	AAA-CELL ALK DURACELL-PRO	12	EA	\$0.4428	
Mini Bulb 12.8V #1156	81531	BULB 1156	10	EA	\$0.1433	
Mini Bulb 12.8V #3156	81551	BULB 3156	10	EA	\$1.5900	
Battery Cleaner, Aerosol	6515	BATTERY CLNR 12-3/4 OZ	12	12.75OZ	\$2.860	
Battery Protector - Aerosol Spray Can	6528	BATTERY PROT 12 OZ NET	12	120Z	\$3.5500	
Bulk Brake Clean - 55g Drum	820039	BRAKE CLEANR 45% VOC	1	55G	\$952.890	
Brake Cleaner - Aerosol Spray Can, Non-Chlorinated	6536	BRAKE CLEANE R 14 OZ NET	12	140Z	\$2.350	
Carb, Choke, & Throttle Body Cleaner - Aerosol Spray Can	6562	CARB & CHOKE CLEANER 120Z	12	12OZ	\$3.7300	
Worm Gear-Mini Hose Clamp No.28	72306	HOSE CLAMP M28S	10	EA	\$0.3117	
Max Fuse - 20 Amp	72270	MAXI-FUSE 20 AMP	5	EA	\$0.9500	
Max Fuse - 30 Amp	72271	MAXI-FUSE 30 AMP	5	EA	\$0.9500	
Max Fuse - 40 Amp	72272	MAXI-FUSE 40 AMP	5	EA	\$0.9500	
Max Fuse - 50 Amp	72273	MAXI-FUSE 50 AMP	5	EA	\$0.9500	
Primary Wire Vinyl 14ga Green 100ft	71352-3	PLASTIC WIRE 14 GA GREEN	100	FT	\$0.1786	
Primary Wire VINYL 16ga Red 100ft	71353-5	PLASTIC WIRE 16 GA RED	100	FT	\$0.140	
			-	FT	\$0.140	
Primary Wire Vinyl 18 gauge White 100ft	71354-7	PLASTIC WIRE 18 GA WHITE	100		<u> </u>	
Primary Wire X-Link 14ga Red 100ft	71392-5	CROSSLINK 14 GAUGE RED	100	FT	\$0.261	
Primary Wire X-LINK 16ga White 100ft	71393-7	CROSSLINK 16 GAUGE WHITE	100	FT	\$0.197	
Primary Wire X-LINK 18ga Red 100ft	71994-5	CROSSLINK 18 GAUGE RED	100	FT	\$0.176	
Tire Valve Cap Black Plastic	71717	VALVE CAP	100	EA	\$0.019	
Tire Valve Cap, Green without Grommet	79912	VALVE CAP NITRO-GREEN	100	EA	\$0.016	
TIRE VALVE CAP - TPMS, Black, Plastic, Qty 100	71717	VALVE CAP	100	EA .	\$0.019	
Contoured Adhesive Coated Zinc Weight 10G	379953	WHEEL WEIGHT RU010Z ADHES	25	EA	\$0.620	
Contoured Adhesive Coated Zinc Weight 15G	379954	WHEEL WEIGHT RU015Z ADHES	25	EA	\$0.700	
Contoured Adhesive Coated Zinc Weight 20G	379955	WHEEL WEIGHT RU020Z ADHES	25	EA	\$0.780	
Cable Tie-4" Black	71385	WIRE TIE BLK 4 IN.	100	EA	\$0.012	
Cable Tie 7" Black (7 1/2" Performance comp)	71387	WIRE TIE BLK 7-1/2"	100	EA	\$0.028	
Cable Tie 8" Black	71387	WIRE TIE BLK 7-1/2"	100	EA	\$0.028	
Cable Tie -11" Black	71356	WIRE TIE BLK 11-1/2"	100	EA	\$0.052	
Cable Tie-15" Black	71386	WIRE TIE BLK 14-1/2"	100	EA	\$0.065	
Gloves, Latex, Diamond Grip M	89167	POWDER FREE LATEX GLV-M	100	EA	\$0.078	
Gloves, Latex, Diamond Grip L	89168	POWDER FREE LATEX GLV-L	100	EA	\$0.078	
Gloves, Latex, Diamond Grip XL	89169	POWDER FREE LATEX GLV-XL	100	EA	\$0.078	
Gloves, Latex Medium, Powder Free	89167	POWDER FREE LATEX GLV-M	100	EA	\$0.078	
Gloves, Latex Large, Powder Free	89168	POWDER FREE LATEX GLV-L	100	EA	\$0.078	
Gloves, Latex Extra Large, Powder Free	89169	POWDER FREE LATEX GLV-XL	100	EA	\$0.078	
Gloves, Nitrile Extra Large, Powder Free	89098	4 MIL NITRIL GLV NON XL	100	EA	\$0.067	
Single Edge Razor Blade, Heavy Duty	7000	PREM RAZOR BLADE 100 CT	100	EA	\$0.041	
Single Edge Razor Blade, Heavy Duty	7000	PREM RAZOR BLADE 100 CT	100	EA	\$0.041	
Floor Mats, Disposable	70439	VEHICLE FLOOR MAT	500	EA	\$0.065	
Seat Covers, Disposable	38695	VEHICLE SEAT COVER /CLEAR	500	EA	\$0.100	
MET Hardened Flat Washer M8	12621	FLAT WASHER M8 HARDENED	50	EA	\$0.043	
MET PH PN HD Mach Screw M6X1.0X16MM	13740	PH.PN.MACH. M6 X 16MM	50	EA	\$0.050	
Screw M6X20 License Plate	13741	PH.PN.MACH. M6 X 20MM	50	EA	\$0.030	
	60310		100		\$0.040	
Slot HX Washer SMS 1/4X3/4  Tru-Flate 10 SER FEM Pipe 1/4 X 1/4		HX HD SMS 1/4X3/4	2	EA EA		
	97380	QUICK COUP. 1/4 FEMALE	+ +	EA	\$4.230	
Pad, Perforated 15" x 19"	5233	MRO SORBENT PAD GRY UNIV	200	EA	\$0.259	
Pad, Heavy Weight Dimpled 15" x 19"	5191-4	MRO SORBENT PAD GRY UNIV	100	EA .	\$0.477	
Pad, Heavy Weight 15" x 19"	5191-4	MRO SORBENT PAD GRY UNIV	100	EA	\$0.477	
Pad, Medium Weight 15" x 19"	5191-4	MRO SORBENT PAD GRY UNIV	100	EA	\$0.4770	
Pad, General Purpose, 15" x 19" Economy Weight	5233	MRO SORBENT PAD GRY UNIV	200	EA	\$0.259	
Pad, Land or Water, 15" x 19" , Perfed	5203	MRO SORBENT PAD WHT OIL	200	EA	\$0.294	

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DESCRIPTION	PART#	DESCRIPTION	QTY	иом	PRICING		
Firm Pricing for 12 Months	A. Seller will guarantee pricing and terms for 12 months, except as detailed below in Sections B through E. Pricing will be reviewed on an annual basis.  B. Seller reserves the right to pass on sku-specific price increases should extraordinary circumstances impact Seller's landed cost of goods.  C. Notwithstanding anything herein to the contrary, Seller reserves the right to adjust prices on commodity items or other such items due to market fluctuations or government imposed tariffs or surcharges which will increase Seller's procurement costs.  D. Price adjustments will not be tied solely to cost of goods increases, commodity indexes or raw material trends but rather will include cost increases based on all elements of the Seller program including but not limited to scanning equipment, Freight costs, Field Service costs, storage equipment and inventory return programs and other program elements we use to support the Buyer relationship.  E. Nationally branded and Drop Ship products are excluded from all price locks. Cost of goods increases received by Seller on brand specific items, will be passed onto Buyer as they occur.						
Payment Terms: 2%-10; Net 30		Imperial's standard Payment Ter	rms: 1/2% - 10; Ne	et 30 Days			
Delivered Pricing	The first order to each Customer location will ship without freight charges. Subsequent orders over \$200 are shipped freight free. (Shipper Saver Program also available. Speak with your Imperial Advisor for more information.) Prices stated are F.O.B. shipping, freight prepaid to destination specified in order. Imperial charges a shipping and handling fee on each order which is applied at time of order and reflected on Customer's invoice. Receipts for shipping and handling charges will not be furnished. Other terms and conditions may apply for other than standard ground delivery ("Other Freight Services"), including without limitation, expedited same day delivery, air freight, freight collect, export orders, hazardous materials, Customer's carrier, shipments outside the contiguous U.S. or other special handling by the carrier. Any charges incurred for Other Freight Services must be paid by Customer. Fuel surcharges may be applied. Title and risk of loss pass to Customer upon tender of shipment to the carrier. If the product is damaged in transit, Customer's only recourse is to file a claim with the carrier. Vendor drop-shipped products are excluded from our standard freight policy and the Customer is responsible for freight on drop-ship products.						
Next day delivery	Imperial provides same-day nationwide shipping for orders placed before 1:00PM CST. Orders placed after 1:00PM CST ship within 24 hours. Emergency, Expedited, and Air Shipment options are available upon request. Other terms and conditions may apply for other than standard ground delivery ("Other Freight Services"), including without limitation, expedited same day delivery, air freight, freight collect, export orders, hazardous materials, Customer's carrier, shipments outside the contiguous U.S. or other special handling by the carrier. Any charges incurred for Other Freight Services must be paid by Customer.						
Internet ordering available		Yes. Ordering online is available via Im	nperial's phone ap	op and website.			
Product warranty and return policy	Return Policy: Product returns must be made within one year from date of purchase, unless otherwise indicated. Imperial may, at its option, repair, replace, or refund the amount paid by customer. Returned product must be in original packaging, unused, undamaged, an in saleable condition. Proof of purchase is required.  Product Warranty: Imperial Supplies warrants products against defects in materials and workmanship under normal use for a period of on (1) year after the date of purchase, unless otherwise stated. Provided that Imperial Supplies accepts the product for return during the limited warranty period, Imperial Supplies may, at its option: (i) repair; (ii) replace; or (iii) refund the amount paid by customer. Imperial Supplies' repair, replacement, or refund of amounts paid by customer for the product, shall be customer's sole and exclusive remedy.  To return a product during the Limited Warranty Period, customer must call 800-558-2808 for a return authorization number. Each return authorization number is valid for thirty (30) days. There is no restocking fee, except as otherwise noted below, if products are returned within the Limited Warranty Period in saleable condition, with manufacturer's original packaging unblemished and all accessories, manual and warranties included. Please include a copy of the packing list or invoice with a reason for the return. Late returns and incomplete returns will incur a 15%, or higher, restocking fee. Imperial Supplies reserves the right not to accept returns received after the expiration of the Limited Warranty Period.						
Customer Service Hours	Imperial's customer service hours are 6:00 AM to 6 PM; Monday - Friday.						
Credit Card Payment: Visa - MC - Discover - AMEX	Imperial accepts the following methods of payment at the time of order: Visa, MasterCard, and American Express. For customers with established Imperial Supplies' credit, payment terms are one-half percent (1/2%), ten (10) days, net thirty (30) days from the date of shipment.						
Monthly invoices itemized	Yes, Imperial can provide monthly invoicing for all monthly orders and shipments are conveniently consolidated onto one month-end invoice. You will receive one invoice per month; twelve per year.						
Usage reports available upon request	Yes, reports are available.						
Single Sales Contact	Yes, there is a Single Sales Contact available for Customer.						
Insurance - Will you provide a Certificate of Insurance? What \$ Limits?	Yes, Imperial can provide Certificate of Insurance, which includes dollar limits.						
Representatives are employees of your company and not sub contractors or 1099s?	Correct, representatives are employees of Imperial Supplies. Imperial is not a 1099 company.						

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Does your quote provide a vendor managed inventory program?	Imperial Supplies offers Customer Managed Inventory (CMI). Imperial provides our customers the technology and tools necessary to manage and maintain your inventory insuring you have full control. Alternatively, commissioned route sales agents are trained to increase product penetration at targeted accounts in their territory. They are not trained to reduce inventories or assist customers in lowering total costs associated with the acquisition of their product lines. The removal of the influence of the route sales agent will keep purchasing control in the hands of Customer rather than the supplier. The result is the ability to maintain practical, cost effective inventory levels at each location. Imperial Supplies also offers Barcode Technology, detailed, Custom Reporting, EDI Capabilities, Customer Corporate Programs, Fully Integrated Chemical Program, and Product Recommendation and Standardization Programs.						
Can you provide a customer managed inventory solution upon request?	Imperial Supplies offers Customer Managed Inventory (CMI). Imperial provides our customers the technology and tools necessary to manage and maintain your inventory insuring you have full control.						
Briefly describe any revenue generating programs that you have available?	Imperial offers the opportunity to recover expensed items on repair orders through job costing software solutions.						
Are you a national supplier?	Yes, Imperial is a national fleet supplier offering a wide variety of MRO solutions.						
ISO certified?	Imperial is not ISO certified.						
Msds on-demand service?	Safety Data Sheets ("SDS") and Material Safety Data Sheets ("MSDS") for OSHA defined hazardous substances are prepared and supplied by the manufacturers. These documents are available on Imperial's website.						
Briefly describe any compliance programs you have available?	Imperial's Product Blocks Program can help Customers ensure that critical purchasing decisions are made at the corporate level, not the shop level. This highly effective program reduces overall cost and guarantees compliance.						
Briefly describe your obsolescence program?	Imperial's Inventory Balance Program allows you to reduce and streamline miscellaneous parts and supplies inventories. Overstocked and obsolete product can be returned to Imperial for allowance on future purchases. Imperial must stock products returned in conjuction with this program. Valuation of returned product is dependent on condition.						
Briefly describe training programs?	Imperial provides technical publications via CD, hard copy and online at no cost. Imperial's home page currently features approved product application manuals for Brass, Electrical, and Fastener training. Imperial offers onsite training for barcode ordering and putaway as needed and mutually agreed.						
Briefly describe our next steps in implementing your solution?	The implementation of Imperial's program is designed to incorporate the needs and desired outcome of the Customer. The Imperial approach consists of meeting with the Customer to develop a detailed shop conversion Standard Operating Procedure. This will include review of expectations and transition needs. Reviews are conducted at customer facilities in order to meet with personnel and introduce the Imperial program. Once a strategy is agreed upon with the Customer, Imperial's Field Service team executes the rollout plan.						