

KEY MANAGEMENT SYSTEMS

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This is a sample of the products and services that are provided by this Supplier



DESCRIPTIIONS	Quoted Price (6% Discount)	Cost Per Key (6% Discount)	Product Description / Notes
Modular Key Management System for 198 -240 Keys. Modular add on units for expandability. PC interface to allow adding/deleting of keys, dealership software interface for administratvie tracking, reporting, and cloud-based missing key notifications via Email/SMS Text.	\$11,938.00	\$62.04	Price does not include remote installation, no fingerprint included. 192 Keys.
Additional Modular Unit: Cost Per Unit for ___# of Keys Expandable to ___# of Keys?	\$2,115.00	\$21.62	Cost Per Unit for __96__# of Keys Expandable to __Infinite__# of Keys?
DMS Integration Available (Required?)	Depends	Depends	Not required, though highly recommended.
Installation, training & materials supplied?	\$750.00	-	Remote installation, plug and play design. Everything is included.
Mounting Rack / Stand (optional / required ?)	-	-	Integrated with the system
One year Hardware/Software Support	Depends	Depends	Depends on monthly support package, amount of keys
Shipping Included	\$500 per base		
Software License Fees	Depends	Depends	Depends on monthly support package, amount of keys

BUSINESS REQUIREMENTS

Contract Length, if applicable?	No contract, only 60 day notice if there is a monthly change of plans
Lead Time?	On average 60 days, high demand up to 100 days
Payment Terms: 2%-10; Net 30? If not state your terms.	50% down, 50% before shipment, Net 30 monthly subscription bill
Credit Card Payment: Visa - MC - Discover - AMEX	Possible, 3% service fee charged
Invoice upon shipment?	After shipment invoice is sent
Monthly invoices itemized	Yes
Warranty / Return Policy	Warranty as long as subscribed, return before 90 days with re-stocking fees
Lease/Finance options available?	Yes, financing options through Great America
Customer Service Hours?	8a to 5p Monday, through Saturday
Single Sales Contact	Jamie Crum, Regional Sales Director

<i>Can you price and/or service Canadian dealerships?</i>	Yes
Other Comments	KeyMaster Lite is our cost effective 96 Keys or less. There are different monthly subscriptions based of # of keys controlled