

**INFORMATION AND DOCUMENT
MANAGEMENT SOLUTIONS**
(Confidential - For Program Use Only)



DESCRIPTION OF PROGRAM ENGAGEMENT

<p>Identify Needs of the Dealership</p>	<p>Partner will work with Dealer, General Manager, FOD, Service Manager and/or CFO to help identify the needs for EDM. Each dealership is unique in their needs; compliant warranty audits, security, natural disaster, lack of physical storage space are some common concerns.</p>
<p>Demonstration</p>	<p>Partner will conduct a 30 - 45-minute online demonstration showing the capabilities of the program and the integration with the specific dealerships DMS provider.</p>
<p>Dealership Evaluation</p>	<p>Based on partners fixed pricing and ability to integrate with DMS providers. We will work with dealership to lay out pricing and customizable secure filing cabinets unique to the dealerships needs.</p>
<p>Installation</p>	<p>Partner will schedule a 60-minute online installation and training after the customer has received the recommended Fujitsu FI 7160 scanners.</p>
<p>Follow up/ Support</p>	<p>Along with unlimited users, unlimited filing cabinets, customers also receive unlimited support for a low fixed price. We pride ourselves on our low attrition rate due to our superior support.</p>
<p>Financing</p>	<p>Program contract is perpetual with a 60-day written notice. Customer invoices are paid quarterly.</p>
<p>Comment</p>	<p>MacroSmith understands that customers are "technologized out." We have developed a product that is unique to auto dealers, with ease of use for customers full adoption.</p>